Dear [MANAGER],

I’m requesting approval to attend *Mastering Embedded Cybersecurity*, a 3-level, 9-day training series designed specifically for medical device developers. Courses are offered in 3-day increments both virtually and in-person throughout the calendar year, so I’ll be able to schedule my training around our business milestones.

I’m interested in this training because the FDA and other regulators have released guidances on cybersecurity for medical devices, with more regulation under consideration in key markets worldwide. These publications clarify that new and even “substantially equivalent” device submissions must include a cybersecurity plan in order to be considered for approval. As we bring new devices to market, it is imperative that we have a cybersecurity plan for them.

The market is full of cybersecurity training. However, in my research I’ve found that most of these courses do not address the embedded products that we are developing. They focus on IT and network cybersecurity – the infrastructure surrounding the device – rather than on designing the device itself to be secure, even when the other devices in its network aren’t.

The embedded medical cybersecurity courses from Velentium are based off of the bestselling engineering textbook [*Medical Device Cybersecurity for Engineers and Manufacturers*](https://www.amazon.com/Medical-Device-Cybersecurity-Engineers-Manufacturers/dp/1630818151/) and are taught by the author, [Christopher Gates](https://www.velentium.com/leadership-chris-gates). Each course includes theoretical instruction, hands-on exercises, and traceability and documentation training, followed by a robust certification exam. This approach provides us the certainty of knowing that we are on the right track with our cybersecurity development. After passing the final exam, I will be certified as a Level 3 Embedded Cybersecurity Architect for a 5-year period.

Embedded cybersecurity consultants charge in excess of $250/hour. I believe that by investing in this training, we can learn to do this on our own and make cybersecurity a key differentiator for our company at a much lower cost than hiring outside contract support.

The three courses and exams are $9,285. However, they have a 1-year unlimited courses and exams option that will allow me to take everything for $7,995. Or, we could save even more by arranging corporate training with unlimited attendees from our engineering, developer, R&D, and manufacturing teams.

I have attached an outline of the three courses below. I believe this is a good move for our company and hope that you agree! Please let me know if you need more information.

Thank you for considering this request.

Your Name